

People Caring About Water

President's Report

Greg Graves



2015 Goals

- Lobbying
 - ✓ • Begin a state-by-state program
 - ✓ • Conduct another DC fly-in
 - ✓ • Continue the funding
- ✓ • 2015 Conference
- Education – 5 training sessions

2015 Goals

- ✓ • State Affiliate recruitment
Washington & Utah joined
- ✓ • BBP Recruitment
 - Carl Thompson – Chair
- ✓ • EPA Grant

2015 Goals

- ✓ • Successor for Bob Mayer
Curtis Moore
- ✓ • MOU Partners
 - Data Sharing with EPA & NSF

2016 Goals

1. Lobbying
 - A. Help State Affiliates
 - i. Muster Software
 - ii. Fundraiser in Congressional District
 - B. Decentralized Caucus
 - i. Tom Fritts forming
 - C. Maintain Financial Support

2016 Goals

2. Membership Recruitment
 - A. Target New State Affiliates
 - i. FOWA become full member
 - ii. Recruit IN, CA, TX, OH, OR, GA & NE
 - B. New BBP and BOG memberships

2016 Goals

3. Annual Conference
 - A. Nov. 26-29, 2016 in Reno, NV
 - B. Preserve Mega-Conference
 - C. Partner with FOWA
 - D. Partner with Western Affiliates

2016 Goals

4. Education and Training
 - A. Online Training
 - i. Hilary Valentine developing
 - ii. Platform demo here
 - B. Continue seeking Grant funding

2016 Goals

5. External Relations
 - A. MOU partnership
 - B. Support SORA
 - C. EPA Decentralized Office
 - D. ACRE: Alabama Center for Rural Enterprise – www.acrecdc.com

NOWRA Financial Report 2015

Robert B. Mayer
Secretary-Treasurer



NOWRA P & L 2015

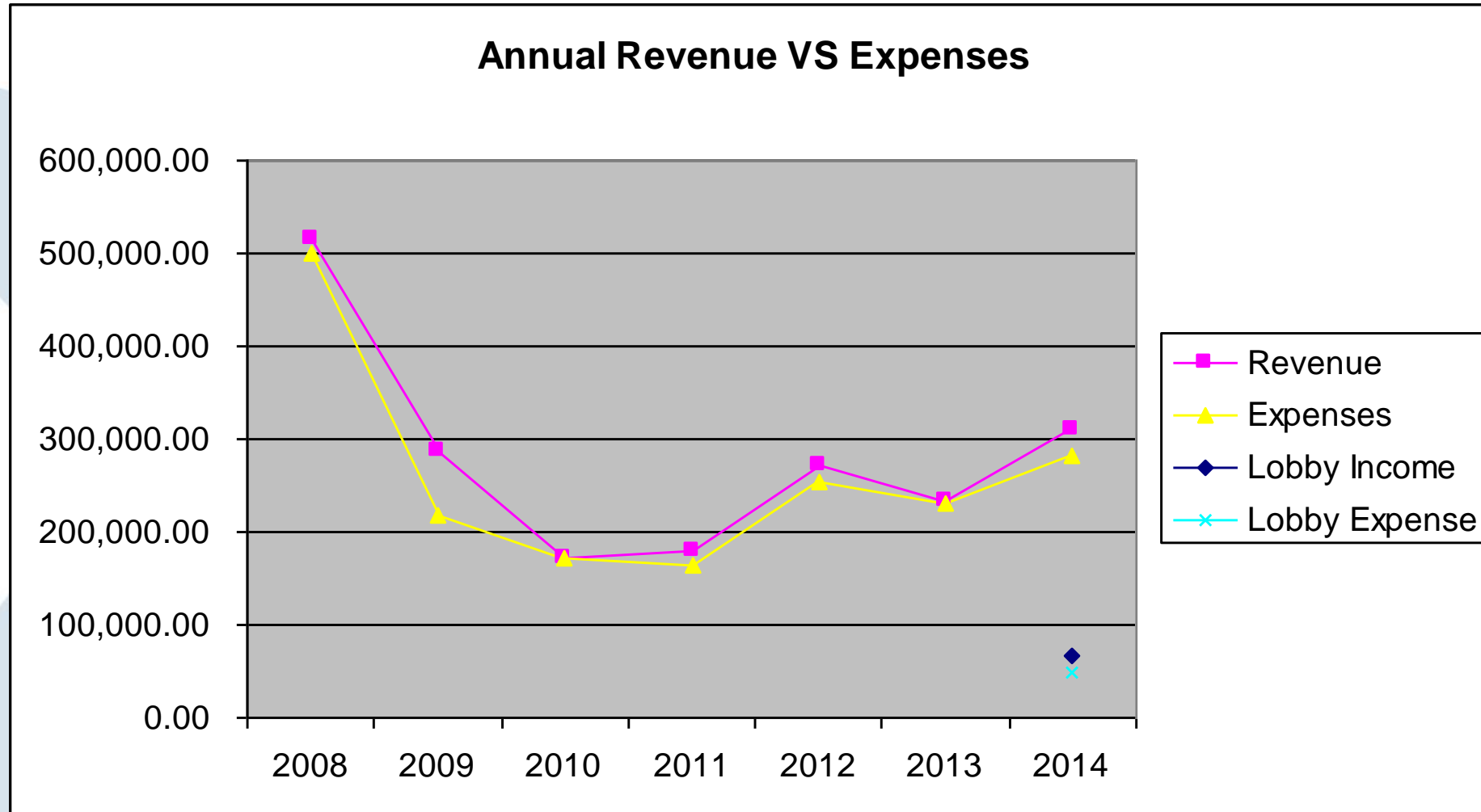
P & L 2015

- Income \$ 320,671
- Expense \$ 218,242
- Profit \$102,428

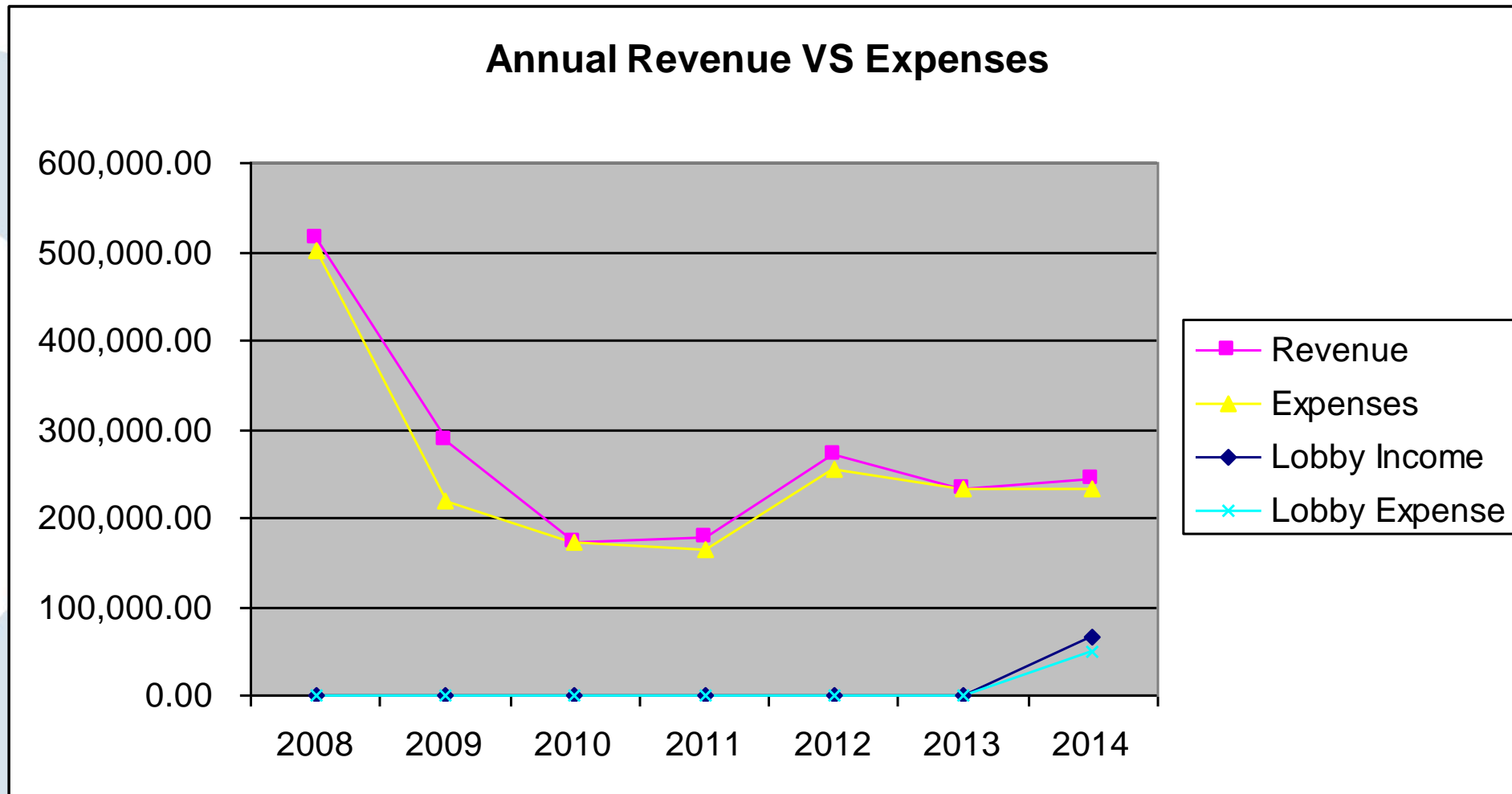
Balance Sheet 2015

- Cash Op. Account \$ 75,705
- Cash Lobby Account \$ 20,343
- Total Current Assets \$ 128,757
- Total Equity \$ 114,892

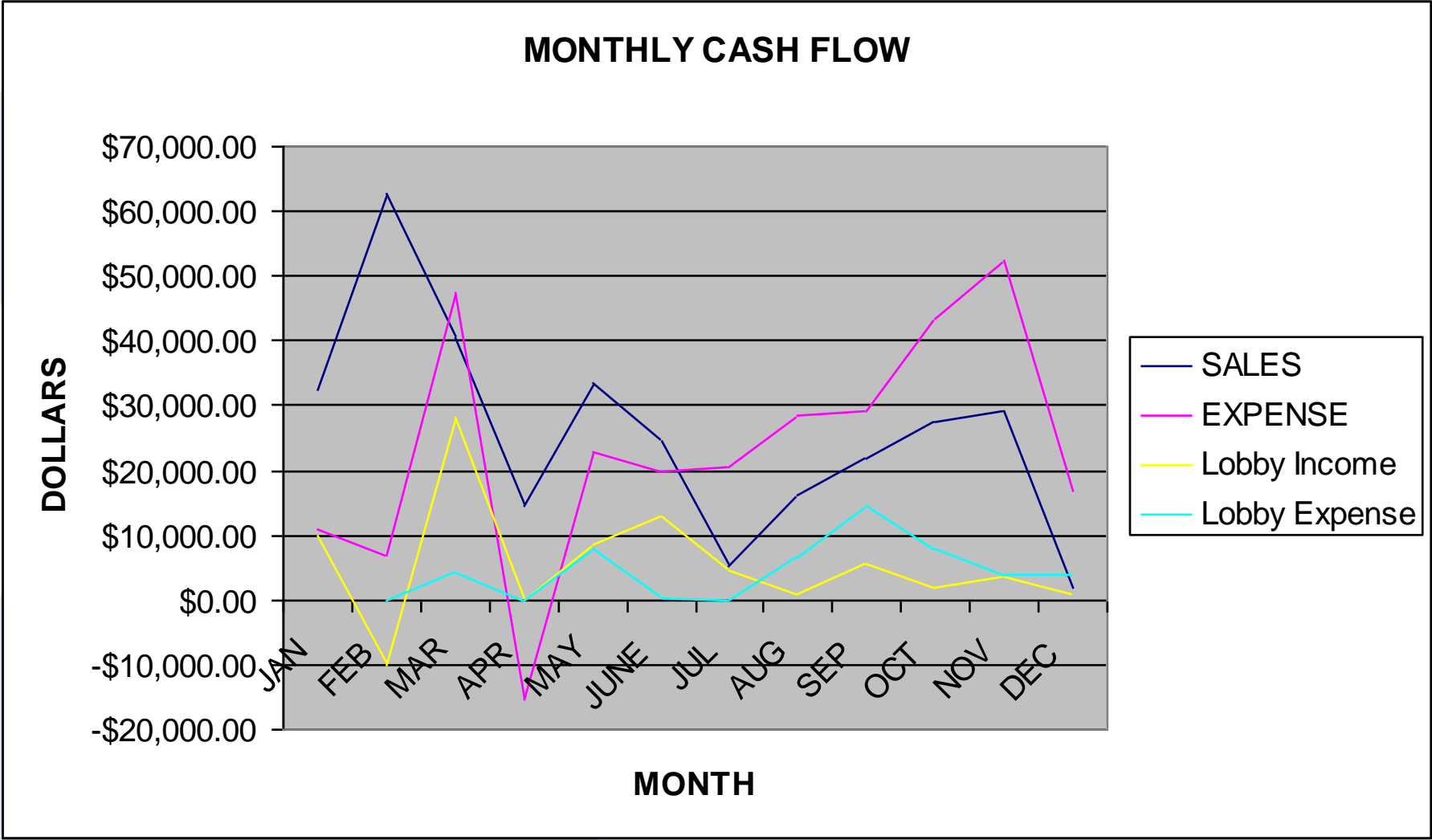
Revenue History



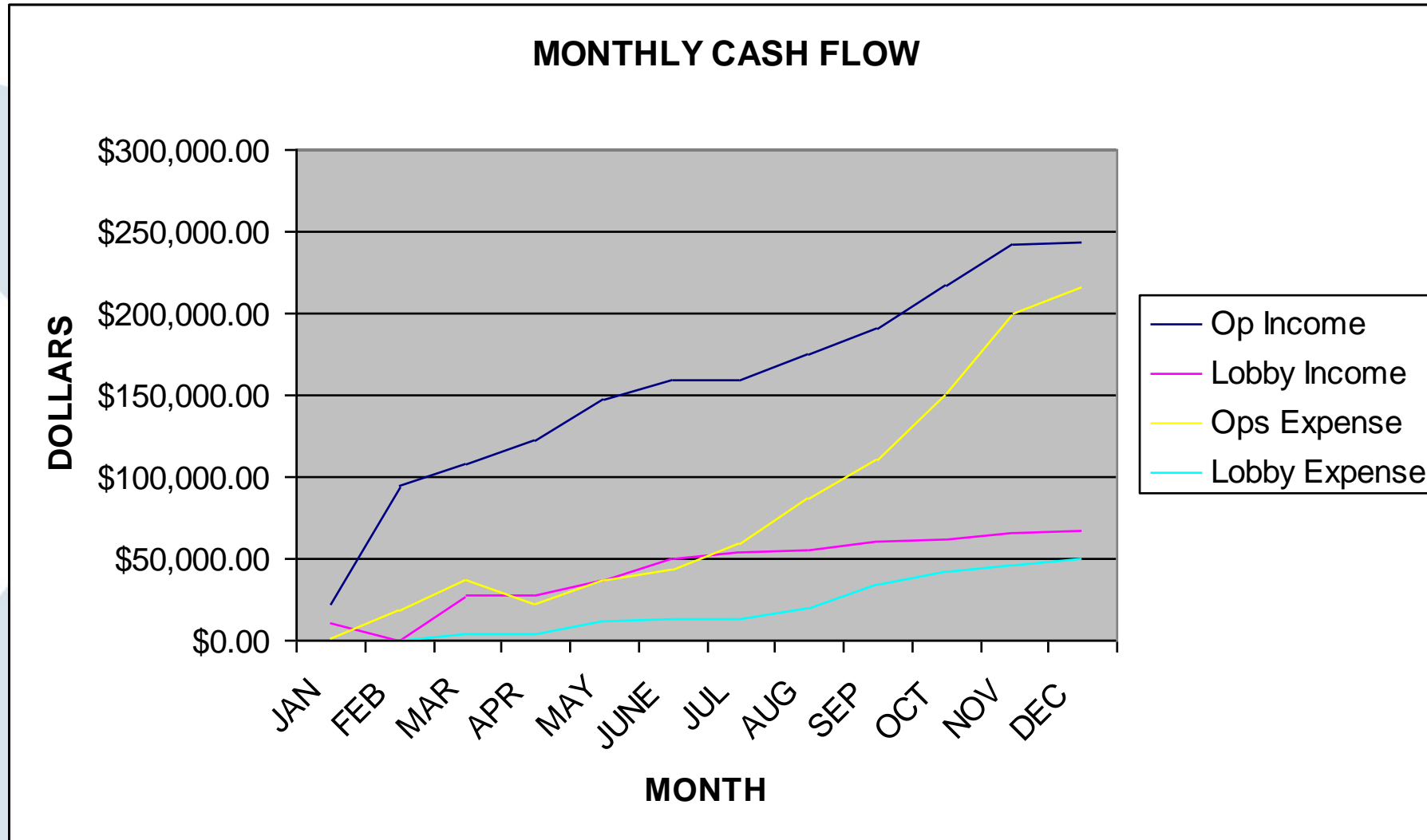
Operational Revenue Trend



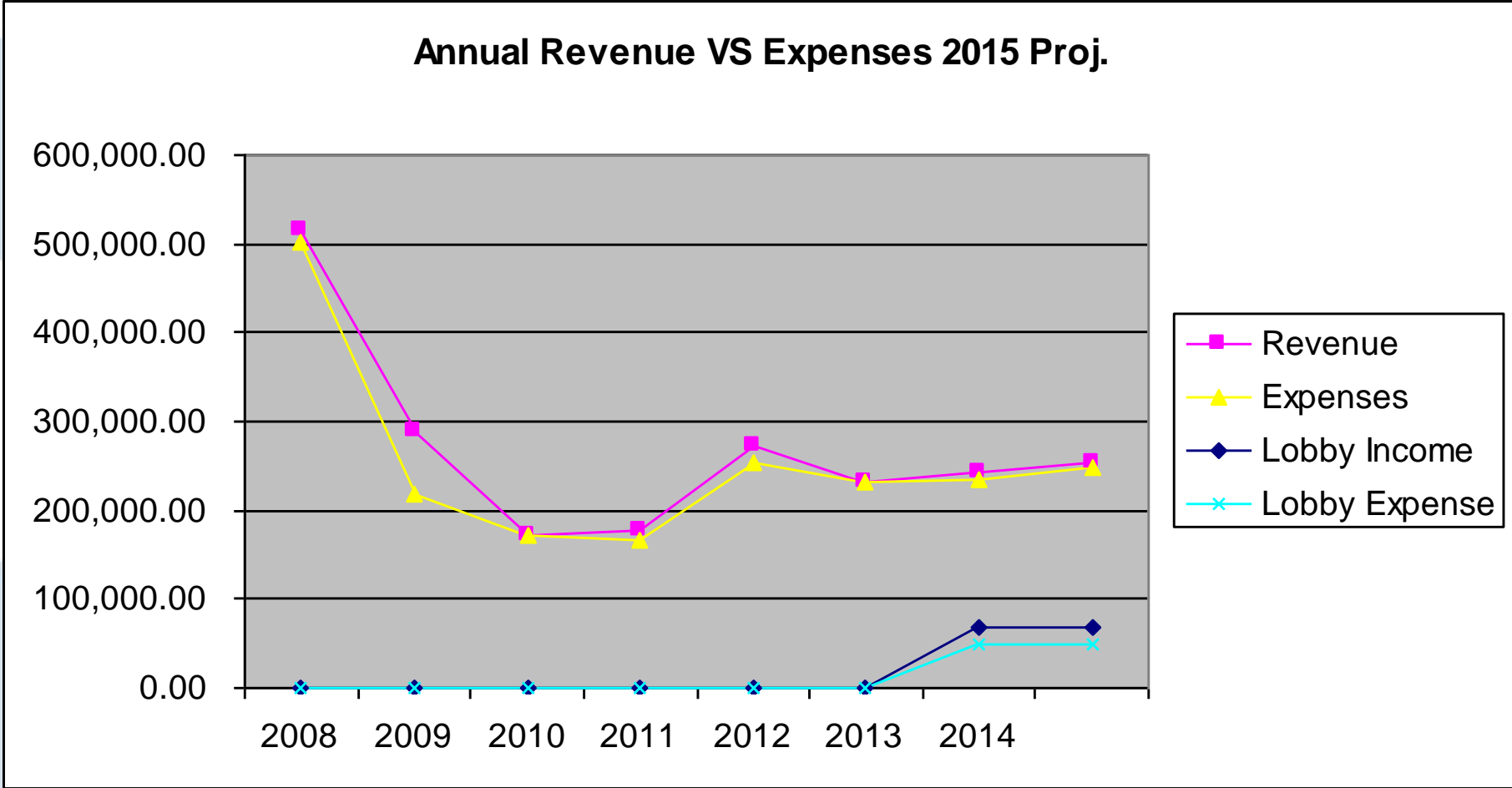
Monthly Review 2014



Monthly Review YTD 2014



2015 Projection



Vice-President's Report

Jim Bell



The Governance of NOWRA

- The Board of Directors (16 Members)
 - Executive Committee (4 Appointed Officers)
 - President
 - Vice President/President Elect
 - Past President
 - Secretary-Treasurer
 - Executive Director (*Non-Voting Staff*)
 - Board Members (12 Elected Members)

Board Members

- At least two (2) representatives from each of 6 member sectors:
 - Designer / Engineer / Site Evaluator / Soil Scientist
 - Installer / Contractor
 - Supplier / Vendor
 - O&M / Service Provider
 - Regulator
 - Academic / Researcher

2014-2015 Board of Directors

- **Academic:** Hilary Valentine (DE)
John Buchanan (TN)
- **Engineer:** Paul Ganey (MO)
Mike Hines (TN)
- **Installer:** Eugene Bassett (NM)
Bob Himschoot (FL)
- **Service:** Dave Ritchie (KY)
- **Regulator:** Denise Wright (IN)
Jim Vincent (NM)
Joyce Hudson (VA)
- **Supplier:** Karen Ferguson (CA)
Carl Thompson, (CT)

NOWRA BOD Election

THANK YOU!

to the following Board members whose terms expire Nov. 30, 2014:

- Bob Himschoot – Installer
- Karen Ferguson - Manufacturer
- Jim Vincent – Regulator
- Dave Ritchie – Service Provider

NOWRA BOD Election

The NOWRA Elections were delayed this year, so we will be voting on the following openings with a deadline of Nov. 30, 2015:

Service Provider (2)

Installer (1)

Regulator (1)

2015-2016 NOWRA Officers

Dec 1, 2015 – Nov. 30, 2016

- President – Greg Graves (OH)
- Vice President – Jim Bell (KS)
- Secretary/Treas. – Bob Mayer (VA)
- Past President – Tom Fritts (MO)

NOWRA's Committees & Task Forces

People Caring About Water

NOWRA
National Onsite Wastewater
Recycling Association

NOWRA Committees

Committees:

- **Conference** –Kathy Maguire
- **Education** – Sara Heger
- **External Relations** – Bob Rubin
- **Government Relations** – Bob Himschoot
- **Marketing/Communications** – Jennifer Cisneros
- **State Affiliates** – Russ Martin
- **Technical Practices** – Kevin Sherman
- **Website** – Bob Mayer

NOWRA Task Forces

Task Forces:

- **Business Benefit Program** – Carl Thompson
- **Onsite Journal** – Randy Miles
- **Roe-D-Hoe®** – Jessi Wood

HELP MOVE THE INDUSTRY FORWARD!

- Join a Committee!
- Chair a Committee!
- Get Involved!
- Make a Difference!

www.nowra.org

Executive Directors Report

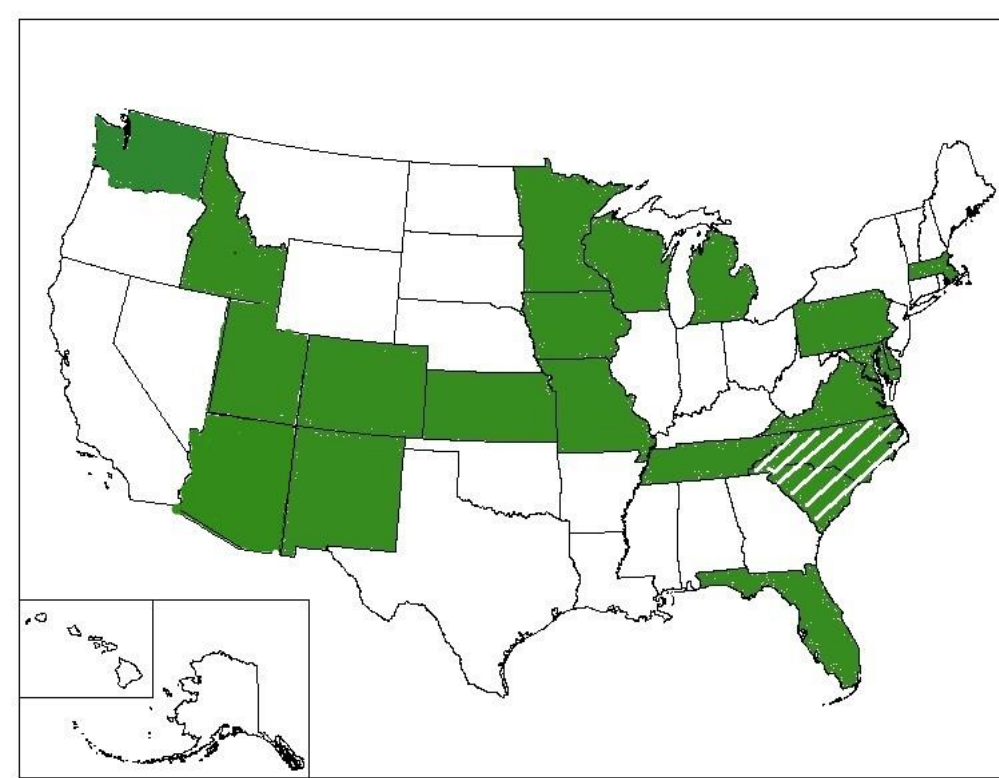
Eric Casey



Who is NOWRA?

- The largest U.S. organization devoted exclusively to supporting members of the onsite and decentralized industry
- Founded 1991
- Represent all segments of industry
 - Contractors
 - Service Providers
 - Designers & Engineers
 - Regulators
 - Academics
 - Manufacturers

Map of NOWRA Affiliate States



- AzOWRA (Arizona)
- COWRA (Carolinas)
- CPOW (Colorado)
- DOWRA (Delaware)
- FOWA (Florida)
- IOWWA (Iowa)
- KSFA (Kansas)
- MAOWP (Mass & RI)
- MOWPA (Maryland)
- MOWRA (Michigan)
- MnOWA (Minnesota)
- MSO (Missouri)
- NmOWA (New Mexico)
- OWAI (Idaho)
- POWRA-NM (New Mexico)
- POWRA (Pennsylvania)
- TOWA (Tenn)
- UOWA (Utah)
- VOWRA (Virginia)
- WOSSA (Washington)
- WOWRA & WPCA (Wisconsin)

2014 BBP Members

Gold

Bio-Microbics, Inc.
Infiltrator Systems, Inc.
Norweco, Inc.
Polylok
Presby Environmental, Inc

Bronze

American Manufacturing Co.*
Consolidated Treatment Systems
Geoflow

Silver

Advanced Drainage Systems, Inc
Delta Environmental
Jet, Inc.
Salcor

Loyal Supporter

Hiblow USA
Netafim USA
NSF International
Residential Sewage Treatment Co.
Roth Global Plastics
SJE-Rhombus

Headquarters Activities

Lobbying

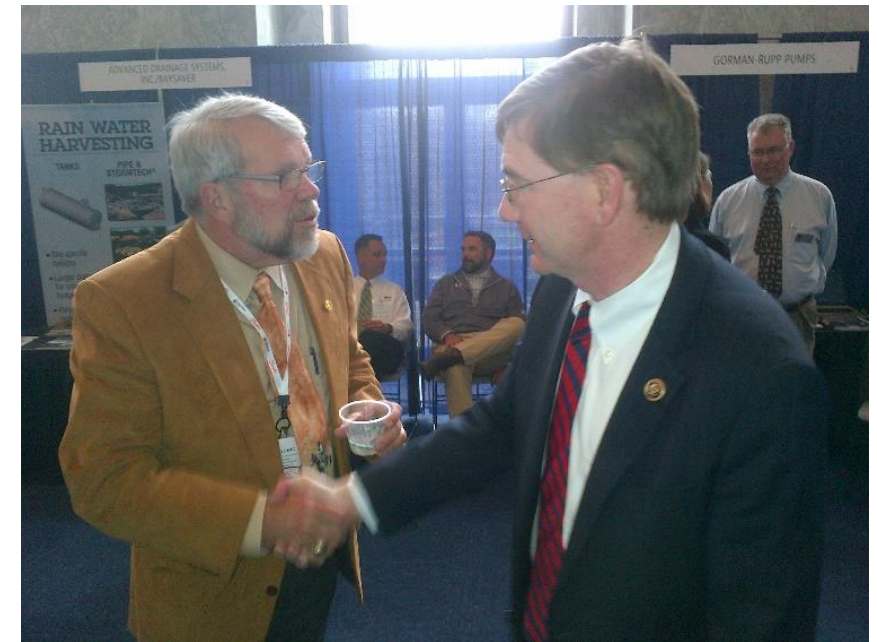
1. Objectives

- A. Increase market share for new construction using onsite/decentralized technologies
- B. Secure a larger share of existing federal funding for wastewater treatment
- C. Get EPA to change policies within the agency which discriminate against our industry

Headquarters Activities

Lobbying

- A balanced approach to advocacy
 - Congressional action
 - Testimony
 - Congressional office visits
 - Educational/advocacy events/receptions
 - Decentralized Wastewater Caucus
 - Federal Regulatory action
 - EPA Decentralized Partnership MOU
 - Data Sharing
 - Deeper EPA engagement



Headquarters Activities

Lobbying

- A balanced approach to advocacy
 - Building Alliances
 - Grant application (SORA, NEHA, ACWA)
 - NAHB/SORA collaboration on paper
 - Water Week 2015
 - State Advocacy
 - Muster Advocacy Software



But Wait! There's More!



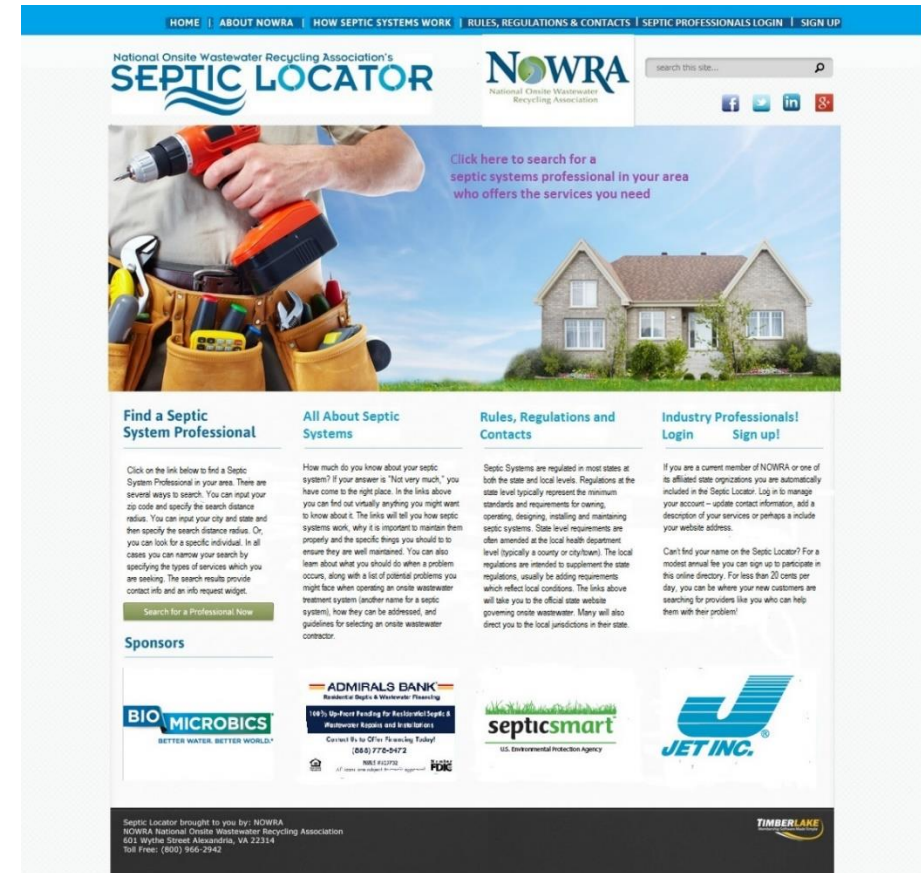
People Caring About Water

Training Options

- NOWRA Installer Academy
 - 8 courses
- Advanced Design Training
- Online training rollout soon

Headquarters Activities

- Homeowner financing
- Advanced Onsite System Design Course
- Errors & Omissions Insurance
- Septic Locator
- Onsite Journal



People Caring About Water



Headquarters Activities (cont'd)

- Continuing Programs
 - NOWRA e-News
 - Website
 - Affiliate Support
 - National Backhoe Roe-D-Hoe™
 - Equipment Financing Discounts
 - Office Supply Discounts



Thanks for your time!

For More Information

www.nowra.org

National Onsite Wastewater Recycling
Association

Alexandria, VA

800.966.2942

